



# Press release

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LEVALLOIS-PERRET

## GEODIS SIGNS EXPANDED CONTRACT IN SPAIN WITH BIOSYSTEMS SA

**GEODIS has just signed an expanded contract with Biosystems S.A. – a company focused on the Pharma and Healthcare industry – to send temperature-controlled reagents and lab instruments to over 35 countries across the world. The two companies have been cooperating for over 10 years, and this new contract incorporates all new destinations across the globe.**

Biosystems S.A. exports to regions where the transport of goods can be challenging, such as Armenia, Afghanistan and a variety of African locations. GEODIS uses its global network to perform customs activities while organizing direct bills of lading according to the company's requirements. "We provide our services to Biosystem SA through close cooperation between sales, operations and customs," says GEODIS' Managing Director for Freight Forwarding in Spain, Vincent Bertonnaud. "This creates one integrated solution with top service at the best possible rate and simplified monthly invoicing."

"We trust GEODIS' professionalism," says Sales Administration Manager for Biosystems, Anna Carné. "Their Sales and Operations teams operate at a very high level to provide quality products and services at reasonable rates. They also go above and beyond in terms of personal care in the management of our daily shipments. They are always willing to help in times of urgency with quick assistance and close customer attention."

GEODIS and Biosystems S.A. have been building up a trusted relationship for years. GEODIS conducts regular face-to-face meetings with this important customer in order to ensure a true collaboration that relies on flexibility and personal attention to every shipment, with a dedicated structure in place for sometimes daily pick-ups to reduce Biosystems S.A.'s warehousing costs.

### **GEODIS – [www.geodis.com](http://www.geodis.com)**

GEODIS is a Supply Chain Operator ranking among the top companies in the field in Europe and the World. GEODIS, owned by SNCF Logistics, which in turn is a business line of the SNCF Group, is ranked as the number four logistics provider in Europe and number seven at a worldwide level. GEODIS is also listed as a "Leader" in Gartner's 2016 Magic Quadrant of Worldwide 3PLs. GEODIS' reach includes a direct presence in 67 countries and a global network spanning over 120 countries. With its five Lines of Business (Supply Chain Optimization, Freight Forwarding, Contract Logistics, Distribution & Express, and Road Transport), GEODIS manages its customers' Supply Chain by providing end to end solutions enabled by over 39,500 employees, its infrastructure, its processes and systems. In 2016, GEODIS recorded 8 billion in sales.

### **PRESS CONTACT**

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